

Dear Friends and Colleagues,

The third quarter of 2021 has been an extremely busy season for Anadach working with old and new clients in several countries and continents. Collaborating with partners including several multi-national companies during the most serious pandemic in recent history, has allowed us to observe and identify new trends during an extraordinary disruption of the healthcare space and economies in many countries. We have been fortunate, working with our partners, to be able to contribute innovative ideas and solutions as we all work together on controlling this pandemic.

As part of our contribution in these unprecedented times, we would like to invite you to a webinar series we are cohosting on Covid-19 Vaccine Hesitancy in Africa. Please join us for Part 1 on October 28th - '<u>COVID-19 Vaccine Hesitancy in</u> <u>Africa – Reimagining the role of healthcare workers'</u>

Given the increased focus on healthcare, and subsequent increased public and private financing, do feel free to reach out to discuss innovative options or approaches to improving access to quality healthcare through interventions across the health value chain including pharmaceuticals, technology, financing and delivery.

Our busy schedule has continued into this last quarter of 2021, which promises to be as busy. As usual we will be co-hosting several events with different partners. We are hosting/partnering on these events as we believe it is an excellent way to network with industry peers, develop new relationships and collaborate on common goals as we move to a world where COVID is under control throughout the globe. We look forward to seeing you!

Best, The Anadach Team

UPCOMING EVENTS







'COVID-19 VACCINE HESITANCY IN AFRICA - UNDERLYING FACTORS, WHY IT MUST BE ADDRESSED AND THE ROLE OF STAKEHOLDERS'

Thursday 28th October 2021, 1:00 pm (UTC/GMT) – 2:15 pm (UTC/GMT) Accra – 1 pm, Lagos – 2 pm, Johannesburg – 3 pm, Addis Ababa – 4 pm, New York – 9 am

Background

As of September 2021, 4% of Africa's population has been fully vaccinated, compared with 54% of the US and about 65% of the UK. Additionally, while most Western nations are expected to achieve widespread COVID-19 vaccine coverage by the end of 2021, studies estimate that Africa will achieve the same feat in 2023 or beyond, at best.

Low vaccination rates in Africa can be explained by a myriad of reasons – lack of a sustainable supply of vaccines, weak healthcare systems, funding limitations, lack of widespread availability of cold chain storage and distribution systems, and low political will. However, there is another big reason why vaccination rates are so low – high vaccine hesitancy.

In light of the above, **Anadach Group and RDAssociates Africa hereby invite you to participate in our three-part webinar series** which will touch on several relevant topics including the prevalence of misinformation and disinformation around COVID-19 in Africa. The webinar will also examine how several myths originated from regions that have gone ahead to chase herd immunity against COVID-19 for their populations, as well as the role of healthcare workers, community leaders, religious leaders and the media in addressing and combating Vaccine Hesitancy.

Part 1 of this webinar series is titled '**COVID-19 Vaccine Hesitancy in Africa** – **Reimagining the role of healthcare workers**' and will take place on Thursday, 28th October, 2021 at 1 p.m. UTC/GMT. The focus of this introductory session will be viewing the issues at hand through the lens of healthcare workers in both the public and private sector, including those within the NGO and not-for-profit space. Subsequent webinars will focus on other relevant key stakeholders and will hold on the 4th and 18th of November, 2021, also at 1 p.m. UTC/GMT.

This webinar's speakers profiles are available on <u>https://www.anadach.com/covid19vaccinehesitancy1</u>

Please register to participate in Part 1 of this webinar series. Kindly also share this registration link with relevant friends and colleagues. Thank you. <u>https://us02web.zoom.us/meeting/register/tZYrd-2qpzksGdVSLgfqmSACaSDjQjp_7DLt</u>



COVID19 VACCINE QUESTIONNAIRE

The rapid development of COVID-19, within a year of the start of the epidemic has led to, what is likely to become, the largest and fastest vaccination campaign in history. As some African countries have started their own COVID-19 vaccination programs, we would like to hear from you if you are based in any African country! Have you been able to get a COVID-19 vaccine? What has your experience been like? This input could be helpful as countries design or refine their COVID19 vaccination strategies. All input is anonymous, and individuals cannot be identified.

Take the English Survey:

https://www.surveymonkey.com/r/anadachcovid19survey

Take the French Survey: https://www.surveymonkey.com/r/anadachcovid19surveyfrench

Take the Arabic Survey:

https://www.surveymonkey.com/r/anadachcovid19surveyarabic



MEDICAL TOURISM IN AFRICA - OVERVIEW AND OPPORTUNITIES

SEPTEMBER 2021



MEDICAL TOURISM IN AFRICA – OVERVIEW AND OPPORTUNITIES

<u>Check out Anadach's perspectives on "MEDICAL TOURISM IN AFRICA –</u> <u>OVERVIEW AND OPPORTUNITIES"</u>



Africa Health 25 -19 October, 2021, Online

Africa Health includes:

- A 1 week long online networking event, giving you more time to engage and connect with valuable contacts
- New easy-to-use tools to help more potential buyers find you
- Tailored 'trade focus' and 'medical specialty' days with targeted opportunities to showcase, present and connect and
- An online event to help you strengthen relationships and showcase your products

Dr Egbe Osifo Dawodu will be a panelist at a discussion session "Healthcare innovation post-pandemic – how can Africa take the lead?"

Register the event here <u>https://www.africahealthexhibition.com/en/overview/show-information.html</u>



Devastation of Tuberculosis: Free drugs might not just be enough in reducing this disease

Four years ago, Majek Oscar (not real name) thought the cause of his temporary loss of sight was mere eye infection. Then in 2018, after his initial denial, he experienced a series of signs that made him feel all was not well and confirmed the fear of his family and friends that he was not indeed feeling well. He started having fever, coughing persistently, feeling extremely tired and boils developed all over his body.

"It is a very hectic thing," Mr. Oscar says as he flinched while trying to describe the discomfort he felt. "I was always feeling tired, coughing and having boils all over my body. The nutrients in my body diminished."

In spite of the pain, he would continue with his daily activities. He said "people would ask what was happening to me, but I would tell them nothing. It was when the pain became unbearable that I had to go to the hospital where some tests were carried out.".......... <u>Continue to read the article written by our guest journalist -</u> <u>Adeola Oladipupo</u>



...SO FAR, NIGERIAS PANDEMIC Response has involved the imposition of lockdowns which have severely restricted economic and business activities.

COVID-19, like TB, is an infectious disease that primarily attacks the lungs of affected patients. As with Tuberculosis, patients of COVID-19 experience symptoms such as cough, fever and difficulty breathing.

Where people become ill with both TB and COVID-19, their likelihood of full recovery becomes slimmer. The ongoing COVID-19 pandemic presents an unprecedented challenge for TB control efforts in Nigeria as it likely to have a negative impact on the country's relatively weak health system.

So far, Nigeria's pandemic response has involved the imposition of lockdowns which have severely restricted economic and business activities. It also led to an increased awareness of the need for regular hand washing, use of face masks, social distancing and working from home (where possible) in order to limit the spread of the virus. In the face of the pandemic, TB diagnosis and treatment has nose-dived, thereby increasing its risk factors.

For more information, kindly contact: Dr. Olubunmi Ogbodu at bogbodu@anadach.com 08107611982 or visit: *www.anadach.com*



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The USAID/Nigeria Tuberculosis Local Organization Network (TB-LON 3) project seeks to rapidly find and treat people infected with tuberculosis.

If you are interested in the training or would like further information on the project, please contact: Dr. Olubunmi Ogbodu at <u>bogbodu@anadach.com</u>.

Recruitment



Anadach is Recruiting on Behalf of Clients

1.Our client is a leading provider of world-class healthcare services for over 15 years in Lagos. The facility is a growing family practice that places strong emphasis on the delivery of high quality patient-centered family medicine. Positions currently available: <u>Senior Medical Officer</u>, <u>Medical Officer</u> Job location: Victoria Island, Lagos

2.Our client is a growing facility in Lagos that places strong emphasis on the delivery of high-quality patient-centered care. They provide General Pediatric Services, Medical and Surgical Outpatient Consultations and specialized services for Adults.

Positions currently available: <u>Pharmacist</u>, <u>Nursing Officer</u>, <u>Practice Manager</u>, <u>Medical officer</u>

Job location: Ikoyi, Lagos

Interested candidates should send application to <u>https://www.anadach.com/resume</u>

Job descriptions are available at https://www.anadach.com/recruitment-solutions

PAST EVENTS:

HBI 2021 New Vistas, New Opportunities September 20-22, 2022 | Westminster Park Plaza, London



Healthcare Business International 2021, September 20-22, 2022: The 2021

conference had a particular focus on how the sector has been affected by Covid-19. Where does it create new opportunities? Might it lead to for-profit organizations being side-lined by the public sector? Dr Egbe Osifo-Dawodu, Founding Partner, Anadach Group, spoke at the session "Sub-Saharan Africa" which was a wideranging discussion with expert advisors, investors and operators discussing the region's recovery, investment, regulation, and growth sectors to address questions such as - What has been the impact of Covid? How far can operators work with new universal healthcare models being rolled out by governments? And how far has the collapse of medical tourism led to more investment in national markets?

> ANADACH CONSULTING LIMITED ITC 2019994

STARTING AN ONCOLOGY FACILITY IN NIGERIA: A FEASIBILITY STUDY APPROACH

By Dr. Shonowo Adebusola, Dr. Ekuri Susan, Dr. Osifo-Dawodu Egbe & Dr. Alade Enona . September, 2021.

4th Annual General Meeting & Scientific Conference, September 16, 2021: On September 16th 2021, the Association of Radiation and Clinical Oncologists of Nigeria, ARCON held their 4th Annual General Meeting & Scientific Conference at the Marriott Hotel, Lagos, Nigeria. Dr. Busola Shonowo, on behalf of her co-authors, Drs, Susan Ekuri, Enoma \Alade and Egbe Osifo-Dawodu, presented an abstract paper titled 'Starting an Oncology Center in Nigeria, A Feasibility Study approach'. The paper was drawn from our experience at Anadach in conducting feasibility studies for healthcare business and communicated our three-phased approach consisting of a market review, analysis of the operational environment and a financial feasibility analysis based on findings.

The abstract paper was unique in the conference, focusing start up issues. It was well received by the audience.

Please view the presentation here

www.anadach.com



